Home Remodeling Guide

From this...

Answers to Your

Remodeling Questions

Compliments of:



1-877-229-8829 www.3daykitchen.com



to this IN JUST 3 DAYS!

We are happy that you requested our Kitchen and Bathroom Remodeling Guide to answer your remodeling questions. We have compiled the answers to the most frequently asked remodeling questions we have heard over many years.

If the answer to any specific question you may have is not here, please feel free to call us and we'll do whatever we can to get you a quick, honest and accurate answer. Even if you do not choose us as your remodeling solution, please feel free to at least use us as a valuable information resource.

No matter what your choice, we always wish you a sincere "Happy Remodeling," and we hope you enjoy the experience and the results as much as all of our happy clients have.

Ceneral Remodeling Questions and Answers

Question: "Does it make a lot of difference if I want to make my home larger while remodeling the kitchen?"

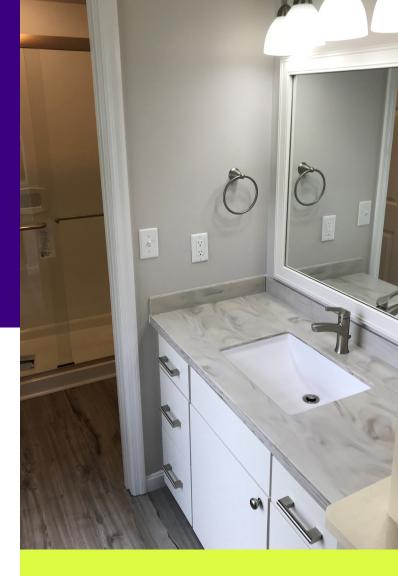
Answer: "It's usually much less expensive to relocate interior walls and redesign your kitchen space, than it is to add on to your home. Any changes to exterior walls usually take 6-9 months, and the cost is much more than the added value to the home."

Question: "If I'm just remodeling the kitchen, do I have to change the electrical outlets and wiring in my kitchen or bath too?"

Answer: "Absolutely. If you do not upgrade the electrical, you will not be in compliance with the current building and safety codes."

Question: "I've got oak everywhere in my house, but I don't want it in my new kitchen. Should the wood in my new kitchen cabinets match the other woods in my home?"

Answer: "Mixing woods is perfectly acceptable. Whether you want an eclectic look or a more traditional kitchen, intermingling different woods and textures adds interest and beauty to your new room."



The "Clean White" everyday bathroom for anyone.



An "Easy-flow Kitchen" with dark & rich earth-tones accented in cool greys.

Question: "I've heard that re-facing is just a fraction of the cost of new cabinetry. Should I consider re-facing my old cabinets?"

Answer: "You're right. Re-facing costs about 2/3 as much as all new cabinetry. Refacing is about a 5-year solution, but you don't enjoy the benefits, beauty, functionality, and longevity of all new cabinetry.

And re-facing alone does not solve the problem of broken, worn or sticky rollers and mechanisms on drawers. Another huge benefit of all new cabinets and drawers, is that we can make them deeper, larger and more functional than your current ones."



An efficient cook center allows multiple food items to be baked, cooked, microwaved, brewed and toasted at the same time.

Question: "I just want new cupboards. Can I do that without replacing the countertops?"

Answer. "Not usually. You need to consider the cabinets and drawers underneath the countertops. If they don't perfectly match the cupboards in color, wood grain and style, you'll never be happy."

Question: "I like my old floor, but I want a new kitchen design. Can I keep the old floor?"

Answer: "If you get a new kitchen with newly designed cabinetry, there will probably be spots where the flooring and cabinetry do not coincide. It may be possible to patch your old floor to make it fit the new design, but it will most likely look patched. It's usually a better idea to replace the flooring as part of your kitchen remodeling project. This way everything is new, fresh and perfectly matched."

Question: "If I'm remodeling the kitchen, should I replace the appliances at the same time?"

Answer: "If your appliances are over 13 yrs old, they are not efficient energy users. Also, since the cost of new appliances is only 10-15% of the cost of the project, your new kitchen will look a lot more like a new kitchen with new appliances."

Question: "Should I call an interior designer to help with the look of my kitchen remodeling?"

Answer: "Most good kitchen remodeling companies have very knowledgeable expert design assistance to help you with your new look. And it's free!"

Question: "My old range uses electricity, but I'd like a new gas range. Can I do that?"

Answer: "If you have natural gas service in your home now, you can probably get a gas range in your new kitchen."

Question: "Why should I call 3 Day Kitchen & Bath?"

Answer: "Because we offer you a unique service at a competitive price:

- Top-Notch Custom Kitchen & Bathroom Remodeling
- From Floor to Ceiling
- In 3 Days or Less
- Your complete and total satisfaction is 100% Guaranteed!
- We bring our mobile showroom to you, saving you time and hassle.
- We put you up in a hotel as our guest while we do your remodeling. You will never be inconvenienced.
- We upgrade your plumbing and electrical to meet today's safety and building codes.
- We remove all the old materials, and we leave you with a sparkling clean brand new kitchen or bath from floor to ceiling!
- We are fully licensed and insured."

Question: "Explain your No-Risk Guarantee?"

Answer: "If you are not completely satisfied for any reason, we'll do whatever is necessary to correct the problem to your satisfaction. You can't lose!"

Question: "Are you guys for real?"

Answer: "We're for real, and we have hundreds of happy customers to prove it! We'll be happy to give you a list of their names, so that you can call and get their opinions, first hand."

Question: "How long have you been in business?"

Answer: "Since 1997 when we developed the unique, proprietary systems that allow us to perform our '3 Day Miracle' week after week with the same high quality results.

Since 1997 we have remodeled hundreds of kitchens and bathrooms using our 3-day process.

We are licensed contractors with an experienced crew trained to work our magic, and we are committed to providing only top-notch service and products."

Question: "Is this whole three day thing a gimmick?"

Answer: "It's no gimmick or joke. In fact, it's really a lot more than meets the eye. We're the only company in the world (that we know of) which specializes in complete kitchen and bathroom remodeling projects in just 3 days!"

Question: "Do you have a web site where I can get more information?"

Answer: "Yes. Visit us on the web at: www.3daykitchen.com where you can see pictures of our jobs and more information about how we can help you. You can also email us from the website."

Question: "How can I contact you for a free estimate?"

Answer: "Just call **1-877-229-8829**

Question: "How long does remodeling usually take?"

Answer: "That depends on your approach."

	Average Kitchen	Average Bathroom
Do-It-Yourself Approach	6-9 months	2 months
Be Your Own General Contractor	3-6 months	1-2 months
Traditional General Contractor	3 months	3-4 weeks
3 Day Kitchen & Bath	3 Days!	3 Days!

Question: "Can I save money if I do the work myself?"

Answer: "Of course...but that means you'll have to do it all yourself. Do you have the skills, the tools, the equipment, the contacts, and the time to do a professional job by yourself?"

Question: "Can I act as my own general contractor?"

Answer: "Yes, you can perform the function of a general contractor yourself. In order to get the job done right, you'll need to keep the following things in mind:

1. Hire only qualified, licensed subcontractors. Do you know where to find them?

Remember that they already work for real general contractors, and therefore you shouldn't plan on getting special price breaks or high priority treatment. After all, you're going to be a one-time customer, and your job isn't very big or profitable for them.

2. Get professional assistance from designers and

decorators. Do you already know them? How much will you need to pay for their services?

- 3. Make an exhaustive list of everything that you'll need on the job.
- 4. Order everything ahead of time, and don't make any mistakes.

Large islands

designed in a warm

& cozy atmosphere

provides the perfect

spot for family &

friends to gather.



From this...



A refreshing change from "Casual Country" to "Organized Modern" fits well in the new century.



to this IN JUST 3 DAYS!

- 5. Schedule all suppliers and subcontractors to do their work at the appropriate time.
- 6. Stay at home for the entire project, so that you can supervise subcontractors.
- 7. Be prepared to rework your schedule every time someone doesn't keep their promise.
- 8. Take all of the risks for unforeseen problems and associated cost overruns."

Question: "Will I save money if I act as my own general contractor?"

Answer: "Unfortunately, experience has shown that most people don't save any money at all during the process of running a job by themselves. In fact, since nobody else is responsible for controlling costs, the job usually ends up costing much more than estimated as they change their minds frequently throughout the project."

Question: "What does 'COMPLETE KITCHEN REMODELING' mean?"

Answer: "At 3 Day Kitchen and Bath here's what we think it means:

• Professional design assistance, to help you

create a more convenient kitchen layout that meets your needs.

- Professional decorating assistance to help you choose colors and materials that look good together.
- New cabinetry.
- New counter tops.
- New flooring.
- Electrical upgraded to meet new building codes, with all new switches, receptacles, and cover plates in the kitchen. Work performed by licensed electricians.
- Plumbing pipe and valves upgraded and all fixtures replaced in the kitchen.
- Install new light fixtures and kitchen appliances.
- Repair and paint the walls and ceiling.
- Removal and disposal of all old cabinetry and other construction debris.
- Post construction cleaning service.

Items not included: Hanging pictures of family, friends and pets on the walls!"

Question: "Who can I hire to do Complete Kitchen Remodeling in just 3 days?"

Answer: "3 DAY KITCHEN & BATH

Nobody knows more about remodeling your old kitchen than 3 Day Kitchen & Bath! We don't do any new construction. We've remodeled hundreds of kitchens and bathrooms... That's more than most contractors will do in a lifetime!"

Question: "Can I just hire a qualified general contractor?"

Answer: "That's a big problem. Most general contractors specialize in building new homes. They usually aren't interested in a small kitchen or bathroom job, which takes a lot of intensive, on-site management. If you can talk them into doing your small kitchen or bathroom job, they may get distracted when another, larger project comes along."

Question: "Will I pay more for a '3 Day' kitchen or bathroom?"

Answer: "No. Our research shows that 3 Day kitchens and bathrooms cost no more than the traditional approach. In fact, it often costs 10% to 15% less. Because of the proprietary systems that we have developed, we are much more efficient than a traditional general contractor. Just think about it...we do a kitchen in 3 days while others take 3 months to do the same project!"

Question: "Can you do quality work in just 3 days?"

Answer: "Yes, and we have taken special measures to assure that you get the best possible materials and workmanship in your remodeled kitchen. Let us explain:

- We've hired the most highly qualified (and highly paid) craftsmen that we can find.
 We can't entrust your 3 day kitchen to just anyone.
- 2. We have formed partnerships with competent specialists who are fully licensed and insured, and whose work meets our high

- standards for excellence. These partners have proven that they will do the job right, and do it on time as promised.
- 3. We buy cabinetry, counter tops, flooring, and other materials from only the best manufacturers. After all, we don't have time to deal with sub-standard materials or service providers."

Question: "Will I be able to choose the design for my new kitchen?"

Answer: "We will help you design your new custom kitchen. This means that you get to choose everything about the kitchen design; the styling, the woods and colors, the flooring and counter tops, even the color of paint on the wall. It's all up to you!"

Question: "What kind of people will be working in my home?"

Answer: "Everyone we hire is the cream of the crop, and they have to meet our exclusive "Grandma Test." That means they have to be highly skilled craftsmen of unquestioned integrity who are so well groomed, well mannered, and well spoken that your grandma would be happy to have them as house guests for 3 days!"

A more "Formal and Upscale"

Bathroom for two starts and ends the day with success.



Answers to your questions from our customers' perspective!

"It makes me tired and discouraged just to think about remodeling my bathroom. Can 3 Day Kitchen & Bath make it easier for me?"

"I just want to tell you how much I love the new bathroom. About the time they had to use a jackhammer to get the old tub out, I could see what a mess this would have been for me to tackle the project on Saturdays."

- Gerald Dick

"Is it really possible to remodel my old kitchen or bathroom in just 3 days?"

"As I stood looking at our newly remodeled kitchen it was hard to believe that it could have been completed so quickly. *It almost felt like a dream ...* but I'll get used to it!"

- Michael Bledsoe

"It only took three days! Everything they did was just super. I never dreamed they could do it in only three days. They replaced our entire bathroom, including tub, sink, taps, etc., and only had the water off for two or three hours."

- Lee Dalebout



Another bathroom for two with a more

"Modern" motif.

"Does a 3 day remodel mean that I'll get a second-rate job?"

"I love my new kitchen! Your installers were quick and professional. *The craftsmanship* of the cabinets can't be beat, and I love the floor, too. This whole concept of 3 Days is the best! I couldn't have imagined it any better . . . only 2-1/2 days for my kitchen!"

- Stacy Evans

"There are no words for me to express how happy we are with our new kitchen and bathroom! I feel *my house is truly perfect now* — *without a flaw* — thanks to your wonderful crew! And done in 3 Days!"

- Donna Humphries

"With kids and grandkids coming home for holidays and special occasions, I don't have room for everyone anymore. Can 3 Day Kitchen & Bath help me?"





Enjoy the Ultimate Shower in a Soothing Bathroom styled in both warm and cool tones.

"The other night we had a large gathering with 38 people in attendance. My new kitchen design facilitated the feeding of that many people. On top of that it with the new design and materials it was so easy to clean up afterward."

- Grace Marie Dennis

"Every time I get up in the morning and walk into my gorgeous new kitchen I am delighted with every inch of it — and become more so every time I am in it or have friends and relatives come and exclaim about the beauty of it. Thank you again from the bottom of my heart."

- Jean Thomas

"My old bathroom is small and cramped. Can 3 Day Kitchen & Bath improve the bathroom design?"

"...They really did a wonderful job. I was really pleased with it. It has so much more space for everything than the old bathroom had, so I have a lot of extra room."

- Merle Olsen

"I'm afraid of slipping and falling in the bathroom. Can 3 Day Kitchen &

Bath help me with a safer bathroom design?"

"Thank you and your diligent workers for our beautiful bathroom update. **We find it perfect for our needs** and enjoy showing it to our interested family and friends. They have all been curious and marveled at the finished work."

- Cora Soulier

(Ms. Soulier had a safe new easy-entry shower installed to her specifications in place of her slippery old bathtub.)

"Sometimes I'm afraid of the workers who are sent into my home. What can I expect with 3 Day Kitchen & Bath?"

"They were done in three days! We love it. The guys who worked here were neat. They were nice, clean-cut and polite.

They cleaned up very well after themselves. A couple of things turned out a lot better than I expected, like the counter tops. I feel like I got a really **good quality** kitchen."

- J. Peterson

"I am very pleased with my new bathroom. You run an exceptional business — you do what you say you will do, and you do it on

time. The work was carefully and thoroughly done. *I felt no qualms about having you or your workers in the house when I was not there.* Thank you again for a beautiful new bathroom and for a very positive experience."

- D. Chamberlain

"I've heard so many horror stories about contractors that I don't know who to trust!"

"I highly recommend 3 Day Kitchen & Bath to anyone. The two guys who worked here really knew what they were doing. **David did** everything that he said he was going to do. I think he's a good, honest man."

- K Vuohelainen

"I want to save money by remodeling myself. What can I expect if I do-it-myself?"

"Remodeling our kitchen and bathrooms was a really hard experience for me. We tried to do most of it ourselves. I think we just bit off more than we could chew.

Living in the construction mess with a family, and trying to live a normal life and do our normal things was really difficult. Our children got into the paint and other stuff and made a mess. However, we were lucky that we didn't have any major accidents.

We subcontracted a few things, and waiting for subcontractors was a real problem. The counter guy didn't come for quite a while after the cabinets were installed. Then he didn't finish it all, and we couldn't get him to come back. (We had already paid him in full!) Then, when another subcontractor didn't complete his work and wanted to be paid, we were threatened with a lien on our house if we didn't pay him. It was kind of ugly.

From beginning to end, it took about four months! (I guess it's not completely done yet, we're still waiting on some detail work.) I'm glad it's finally over!

I don't know if it's worth it to do-it-yourself, even at our young age."

- Tresa Heaton (Age 36)

"So tell me again, why should I call 3 Day Kitchen & Bath?"

Because we offer you the most pleasurable remodeling experience you will ever have...bar none! And we do it all in just 3 days at a competitive price:

- Top-Notch Kitchen & Bathroom Remodeling
- From Floor to Ceiling
- In 3 Days or Less...
- Guaranteed!

There is no risk and you simply cannot lose with our unprecedented No-Risk Guarantee.

"If you are not completely satisfied for any reason, we'll do whatever is necessary to correct the problem to your satisfaction. You can't lose!"

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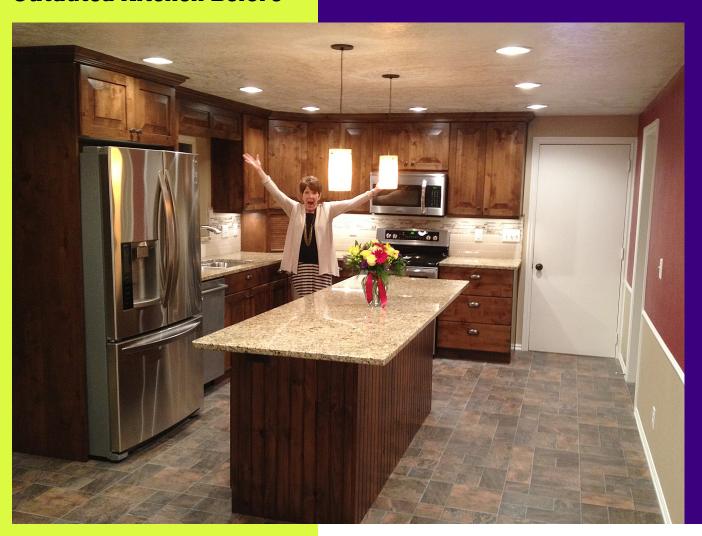
Don't forget...you'll save

off a bathroom remodel with the purchase of a new Kitchen. And you will stay at a hotel as our guest while we work our magic on your remodel. Too good to be true? Well it's about time!



Outdated Kitchen Before

- A top-notch renovation
- From floor to ceiling
- In 3 days or less...
- Guaranteed!



to this IN JUST 3 DAYS!

And just look at those beautiful new colors, rich crown molding and wood cabinets!



www.3daykitchen.com

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